BOOKSTORE INCOME / EXPENSE
JANUARY 1 - DECEMBER 312018

| ITEM | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YEAR TO DATE |  | YTD | Rem |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Bdgt | Act | B/(W) | Bdgt |
| INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Daily Sales | 7782 | 6600 | 6892 | 7373 | 6823 | 7270 | 6912 | 8424 |  |  |  |  | 55,166 | 58,077 | 2,911 | 22,923 |
| Internet | 513 | 250 | 258 | 270 | 316 | 423 | 378 | 260 |  |  |  |  | 3,000 | 2,668 | (332) | 1,832 |
| Scanning |  |  |  |  |  |  | 174 | 63 |  |  |  |  | 225 | 237 | 12 | 63 |
| Gift Card use | -25 |  | -17 | -3 | -3 | -13 | -11 | -37 |  |  |  |  |  | (107) |  |  |
| Holiday Bazaar |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bookstore Income | 8,270 | 6,850 | 7,133 | 7,640 | 7,137 | 7,681 | 7,453 | 8,710 |  |  |  |  | 58,391 | 60,875 | 2,591 | 24,818 |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advertising | 190 | 90 | 90 | 190 | 190 | 390 | 190 | 1103 |  |  |  |  | 2,000 | 2,433 | (433) | 568 |
| CC Processing | 59 | 58 | 52 | 63 | 54 | 62 | 56 | 69 |  |  |  |  | 479 | 474 | 4 | 244 |
| Eqpt/Furniture |  |  | 13 |  |  |  |  |  |  |  |  |  | 167 | 13 | 154 | 237 |
| Insurance | 67 | 67 | 68 |  |  |  |  |  |  |  |  |  | 539 | 203 | 336 | 605 |
| Janitorial | 260 | 260 | 260 | 450 | 270 | 291 | 270 |  |  |  |  |  | 2,360 | 2,060 | 300 | 1,340 |
| Maintenance |  |  |  |  | 69 |  | 26 |  |  |  |  |  | 167 | 95 | 71 | 155 |
| Manager Wages | 1733 | 1733 | 1733 | 1733 | 1733 | 1733 | 1733 | 1733 |  |  |  |  | 13,864 | 13,864 |  | 6,932 |
| Taxes/Ins/Fees | 193 | 172 | 182 | 219 | 178 | 220 | 189 | 205 |  |  |  |  | 1,502 | 1,556 | (54) | 712 |
| Rent | 1300 | 1300 | 1300 | 1300 | 1300 | 1300 | 1300 | 1300 |  |  |  |  | 10,400 | 10,400 |  | 5,200 |
| Supplies | 134 | 278 | 279 | 326 | 78 | 101 | 165 | 40 |  |  |  |  | 1,200 | 1,401 | (201) | 399 |
| Variable Utilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electricity | 86 | 82 | 86 | 80 | 87 | 124 | 189 | 232 |  |  |  |  | 904 | 967 | (63) | 383 |
| Gas | 106 | 91 | 112 | 62 | 35 | 30 | 30 | 30 |  |  |  |  | 549 | 497 | 53 | 303 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Utilities | 312 | 311 | 312 | 312 | 318 | 317 | 317 | 282 |  |  |  |  | 2,353 | 2,482 | (128) | 1,048 |
| Sales Tax | 5 | 6 | 1 |  | 8 | 4 | 12 |  |  |  |  |  | 282 | 37 | 245 | (37) |
| Bookstore Expense | 4,444 | 4,449 | 4,489 | 4,735 | 4,320 | 4,572 | 4,479 | 4,994 |  |  |  |  | 36,765 | 36,481 | 284 | 18,089 |
| Store Net Income | 3,827 | 2,401 | 2,645 | 2,905 | 2,817 | 3,109 | 2,974 | 3,717 |  |  |  |  | 21,626 | 24,394 | 2,875 | 6,729 |

All dollar amounts are rounded to two decimal places and displayed as whole dollars.
Bracketed ( ) items are worse than plan. Example: $(5,000)$ would mean that the item is $\$ 5,000$ WORSE than the budget.
Square shows Gift card use in daily sales - The amount is deducted above.
May - Previous sales tax charges were moved to a separate line, and removed from supplies where they had been charged in prior months
August - We were not billed for cleaning in August, there will be a double payment in September. There is $\$ 17.86$ in suspense - Sandy needs the receipt.

## FRIENDS INCOME / EXPENSE

JANUARY 1 - DECEMBER 312018

| ITEM | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YEAR TO | DATE | YTD | Rem |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Bdgt | Act | B/(W) | Bdgt |
| INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Raisers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Parking Lot Sale |  |  |  |  |  | 194 |  |  |  |  |  |  |  | 194 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest on Savings | 4 | 5 | 5 | 3 | 3 | 19 | 38 | 69 |  |  |  |  |  | 146 |  |  |
| Membership | 270 | 315 | 290 | 330 | 1,150 | 900 | 740 | 260 |  |  |  |  | 5,575 | 4,255 | $(1,320)$ | 2,745 |
| Donations | 158 | 148 | 198 | 134 | 125 | 368 | 136 | 95 |  |  |  |  |  | 1,362 |  |  |
| Friends Income | 432 | 468 | 493 | 466 | 1,279 | 1,480 | 913 | 424 |  |  |  |  | 5,575 | 5,956 | 381 | 1,044 |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advertising | 365 | 275 | 90 | 90 | 90 | 90 | 90 | 1,003 |  |  |  |  | 2,000 | 2,093 | (93) | 908 |
| Correspondence |  |  |  |  |  |  |  |  |  |  |  |  | 30 |  | 30 | 50 |
| Dues/Fees |  |  | 155 | 25 |  |  | 275 |  |  |  |  |  | 405 | 455 | (50) | (50) |
| Gifts |  |  |  |  |  | 50 |  | 100 |  |  |  |  | 500 | 150 | 350 | 600 |
| Historian | 18 |  |  |  |  |  | 51 |  |  |  |  |  | 200 | 69 | 131 | 231 |
| Insurance | 70 | 71 | 68 | 68 | 68 | 70 | 68 | 68 |  |  |  |  | 561 | 551 | 10 | 291 |
| Meetings | 560 |  |  |  |  | 44 |  | 264 |  |  |  |  | 950 | 868 | 82 | 332 |
| Printing/Postage | 124 | 79 | 108 | 274 | 73 | 513 | 300 |  |  |  |  |  | 967 | 1,472 | (505) | (22) |
| Film Festival | 630 |  | (630) |  |  |  |  |  |  |  |  |  |  |  |  | 1,000 |
| Supplies |  |  |  | 16 | 16 | 12 | 55 | 11 |  |  |  |  | 133 | 110 | 23 | 90 |
| Comm Outreach |  |  |  |  |  |  |  |  |  |  |  |  | 100 |  | 100 |  |
| Equipment |  |  | 18 |  |  |  |  |  |  |  |  |  |  | 18 | (18) | (18) |
| Friends Expense | 1,768 | 425 | -192 | 473 | 247 | 780 | 839 | 1,445 |  |  |  |  | 5,846 | 5,786 | 61 | 3,411 |
| Friends Net Income | -1,335 | 43 | 685 | -7 | 1,032 | 700 | 74 | -1,020 |  |  |  |  | (272) | 170 | 442 | 4,245 |
| Store Net Income | 3,827 | 2,401 | 2,645 | 2,905 | 2,817 | 3,109 | 2,974 | 3,717 |  |  |  |  | 21,626 | 24,394 | 2875 | 6,729 |
| Total Net Income | 2,491 | 2,443 | 3,329 | 2,898 | 3,848 | 3,809 | 3,048 | 2,696 |  |  |  |  | 21,355 | 24,564 | 3317 | 10,974 |

Notes:
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Bracketed ( ) items are worse than plan. Example: $(5,000)$ would mean that the item is $\$ 5,000$ WORSE than the budget.
January - There was a $\$ 250$ memorial donation in January
February - Donations includes \$30.07 from Amazon Smile and \$45 from Author events
March - $\$ 25$ Bank Charges in Dues/Fees
Membership Budget has been reallocated based on number of monthly renewals due.
April - \$25 Bank Charges in Dues/Fees
May - There was a $\$ 100$ Memorial donation
June - Treasurer's report shows $\$ 100$ Indirect Public Support. That was added to donations in this report.
August - The $\$ 100$ gift was a donation for Gary Sheerin ( our Bookstore landlord) in lieu of flowers.

